

CHOOSE THE RIGHT LEARNING SOLUTION



Sales Development Representative (SDR) or Inside Sales

What is Your Learning Objective?

Build the foundations and develop the behaviours and actions that are critical to sales success.

Improve sales communication skills to write and present solutions better and engage my audience throughout the sales process.

Improve sales conversations, increase engagement and opportunities to close business.

LSOS Solution for You



**Sales Mindset & Emotional Intelligence:
Foundations for Long-Term Success**

[LOOK CLOSER](#)



**Communication Skills for Sales:
Boosting Engagement & Performance**

[LOOK CLOSER](#)



**Essential Sales Skills:
Enabling Effective Conversations**

[LOOK CLOSER](#)

Account Executive or Account Manager

What is Your Learning Objective?

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**Sales Mindset & Emotional Intelligence:
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LOOK CLOSER

Improve sales communication skills to write and present solutions better and engage my audience throughout the sales process.



**Communication Skills for Sales: Boosting
Engagement & Performance**

LOOK CLOSER

Transform into a relationship-focused consultative salesperson who is able to manage a portfolio and seek out growth opportunities.



**Account Management:
Driving Retention & Growth**

LOOK CLOSER

Apply a systematic approach to qualifying and managing renewal and upgrade opportunities through better pipeline management and prospecting.



**Sales Process & Prospecting:
Optimising Pipeline & Closing Success**

LOOK CLOSER

New to Sales or Looking to Learn About Sales

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**Communication Skills for Sales: Boosting
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Improve sales conversations, increase engagement and opportunities to close business.



**Essential Sales Skills:
Enabling Effective Conversations**

LOOK CLOSER

Sales Manager or Sales Director

What is Your Learning Objective?

Manage and lead my team to success by creating an environment that enables them to thrive.



LSOS Solution for You

Sales Management: Harnessing Human 'soft' Skills to Deliver Results

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Improve self-awareness and people skills to make better decisions that lead to improved performance and results.



Sales Management: Harnessing Human 'soft' Skills to Deliver Results


LOOK CLOSER

Provide training resources for the sales team that can be completed on demand and can be used to improve coaching conversations.



We provide you with a tailor-made sales training plan.

GET IN TOUCH

 For My Team

Business Development

What is Your Learning Objective?

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LSOS Solution for You

Sales Mindset & Emotional Intelligence: Foundations for Long-Term Success

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Improve sales communication skills to write and present solutions better and engage my audience throughout the sales process.



Communication Skills for Sales: Boosting Engagement & Performance

LOOK CLOSER

Develop a robust pipeline and qualify opportunities effectively through targeted prospecting practices that improve sales conversion rates.



Sales Process & Prospecting: Optimising Pipeline & Closing Success

LOOK CLOSER

Customer Success

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**Communication Skills for Sales:
Boosting Engagement & Performance**

LOOK CLOSER

Sales Enablement or Learning & Development

What is Your Learning Objective?

Provide training resources for the sales team that can be completed on demand and can be used to improve coaching conversations.

 For My Team




LSOS Solution for You

We provide you with a tailor-made sales training plan.

GET IN TOUCH

Having access to a library of on demand sales training content that can be used for onboarding, upskilling and supporting coaching conversations.

 For My Team



We provide you with a tailor-made sales training plan.

GET IN TOUCH